	ABIC PERFORMANCE APPRAISAL REPORT (Supervisor and Up)								
Name:		Division/ Department:				Quarterly Appraisal			
Position:	In	mmediate Superior:		Purpose of Performance Appraisal:		Mid-Year Appraisal Annual Appraisal			
Date:		Assessment Period From - To):				Promotion Salary Alignment Change of Employment Status			

General Guidelines

The Performance Management System (PMS) is one of the strategic tools of ALLIEDBANKERS INSURANCE CORPOARTION for human resource development.

In summary, the PERFORMANCE APPRAISAL PROCESS/ PAR aims to:

1. Align each employee's targets with the overall goals and objectives of his/her division/department, and the company in general;

2. Provide a formal venue and structured process for coaching and feedback between the employee and his/her direct line supervisor;

3. Enable line managers to properly assess each employee's strengths and development areas which shall be the basis of action plans for performance improvement, career development, training needs assessment, and other key HR and/ or performance management strategies.

Performance Rating

The Overall Performance Rating is a combination of (1) ratings of the identified Key Result Areas and Key Performance Indicators (Part I, 70%) and (2) the average of all the ratings in the different critical job dimensions (Part II, 30%). To determine the final score of each employee, the raters are expected to rate all Key Result Areas and Critical Job Dimensions using the the following scale:

(3.0)	Significantly Exceeds Expectation	Employee exceeded all established performance expectations and is an exceptional contributor to the success of the Group KRAs. Employee demonstrated role model behaviors.					
(2.5)	Exceeds Expectation	Employee met all and exceeded most (more than 50%) of the established KRAs.					
(2.0)	Meets Expectation	Employee met all performance expectations and may have exceeded some (less than 50%) of the KRAs. Employee is a solid contributor to the achievement of the Group KRAs.					
(1.5)	Barely Meets Expectation	Employee met most (more than 50%), but failed to meet some (less than 50%) performance expectations. Employee needs to further improve in one or more KRAs or other critical job dimensions.					
(1.0)	Below Target/Needs Improvement	Employee met none or only some (less than 50%) of the established performance expectations. Employee needs significant improvement in almost all areas of the KRAs and other critical job dimensions.					
the rater does not have enough basis for rating, he/she may leave the space blank.							

Part I: KEY RESULT AREAS & KEY PERFORMANCE INDICATORS (70%)

Annually, the Corporate goals and Key Result Areas (KRAs) are set by ABIC Top Management and Senior Management. These corporate goals are then cascaded to the different division/departments and employees so they will know their corresponding KRAs and deliverables during the rating period. Along with the KRAs are Key Performance Indicators (KPIs) which are the measurable desired results or critical outputs that are needed to achieve the set objectives.

For	For the "RATING" column, please refer to this scale:										
		3.0 Significantly Exceeds Expectatio	2.5 Exceeds ns Expectations	2.0 Meets Expectation		1.0 Selow Tar ds Improv					
No.	KEY RESULT AREAS (KRA)	OBJECTIVE	KEY PERFORMANCE INDICATOR / STANDARD	WEIGHT (%)	ACCOMPLISHMENTS / ACTUAL RESULTS	RATING	WEIGHTED RATING	COMMENTS			
1	WORK PLAN ALIGNMENT						0.00				
2	DEVELOPMENT OF AUDIT PROCEDURES						0.00				
3	REPORT PREPARATION						0.00				
4	RECOMMENDATION OF INNOVATIVE AND EFFECTIVE CONTROLS						0.00				
5	ALIGNMENT WITH DEPARTMENTAL BUDGET						0.00				
6							0.00				
7							0.00				
8							0.00				
9							0.00				
10							0.00				
	TOTAL		Total Weight s	nould be 100%		KRA RATING	0.00				
отн	OTHER COMMENTS:										

Part II: BEHAVIORAL ASSESSMENT (30%)

The Behavioral Assessment is composed of two parts: (A) Company Values and (B) Behavioral Competencies. These factors are relevant to the accomplishment of an employee's duties and responsibilities. It is important to make these as part of the performance appraisal so that employees will have a conscious effort in manifesting these behaviors as they carry out their tasks.

For the "RATING" column, please refer to th	nis scale:						
	3.0	2.5	2.0	15	1.0		
	Significantly	Exceeds	Meets	Barely Meets	Below Ta	'arget/	
Note: User may adjust row height if needed.	Exceeds Expectations	Expectations	Expectations	Expectations	Needs Impro	rovement	
A. COMPANY VALUES					RATING	COMMENTS (to support rating)	
1: CUSTOMER SERVICE							
Ensures that products and services meet and satisfy custom	ner needs.						
Renders courteous, pleasant, efficient and prompt service to	o clients and customers.]	
2: COST EFFECTIVENESS							
Effective without wasting time, effort or expense.							
Recognizes the value of economizing, properly using and pr	reserving company property and fac	ilities.]	
3: INTEGRITY							
Forthright, states facts and views truthfully.							
Honest in his/her dealings.							
Loyal, faithful and devoted to the company and his/her wor	ŕk.]	
4: PROFESSIONALISM							
Gives the company what is due in terms of time, attention a	and output.						
Exercises prudence, care and mature judgment; conscious c	of adverse effects of improper and o	areless performance.					
Respects and strictly observes company rules and regulation	ns, maintains discipline at all times.						
5: INNOVATION							
Thinks and creates new methods and ideas that can enhanc	te the products and services the cor	npany offer.					
6: TEAMWORK							
Extends full cooperation and assistance to superiors and pe	ers.						
Always acts jointly with others in accomplishing goals.]	
Goes out of his way to assist others without prodding.							
Manner is highly pleasing, cheerful and diplomatic.]	

B. BEHAVIORAL COMPETENCIES	RATING	COMMENTS (to support rating)
1: PLANNING AND ORGANIZING		
Adept at planning and resource allocation.		
Plans reflect a high degree of thinking, anticipating and providing for future events.		
No significant factor is overlooked when planning and organizing for a task.		
Very little waste results from plans when executed.		
2: PROBLEM SOLVING AND DECISION MAKING		
Has the ability to dissect and analyze a problem.		
Extremely sharp and quick in identifying the causes of problems and determining alternative solutions.		
Always makes sound conclusions and intelligent decisions.		
Always takes timely action on all decisions and takes responsibility for such actions.		
3: COMMUNICATION SKILLS		
Highly proficient in both oral and written communication.		
Always able to express his ideas clearly and concisely with ease and facility.		
4: INITIATIVE		
Demonstrates self-starting ability and work is done without waiting for directions.		
Consistently suggests new and highly workable ideas for the enhancement of work quality.		
5: SENSE OF URGENCY		
Consistently prioritizes assignments and accomplishes them before the deadline.		
Maintains a high level of energy in the fulfillment of tasks.		
OVERALL RATING for the BEHAVIORAL ASSESSMENT	0.00	

Part III: CAREER PLANNING

In this part of the Performance Appraisal Report, the rater will give an assessment of the strengths and developmental areas which will provide valuable information for performance improvement, to determine training needs, career development and succession planning, among others.									
STI	RENGTHS								
Developmental Plan									
DEVELO	PMENTAL AREAS	COMPETENCY	FORMAL/INFORMAL TRAINING	METHOD	COMMENTS				
POSSIBLE CAREER PATH:									
Short Term (1 Year):		Medium Term (2-3 Years):		Long Term (Beyond 3 Years):					
COMMENTS:									

Overall Performance Rating							
COM	IPONENTS	RATING	WEIGHT	WEIGHTED RATING	COMMENTS:		
Part I:	Key Result Areas	0.00	70%	<u>0.00</u>			
Part II:	Behavioral Assessment	0.00	30%	<u>0.00</u>			
Overall Performance Rati	ing		100%	0.00			
ACKNOWLEDGEMENT OF EMP This performance appraisal - n	LOYEE: ny targets, accomplishments, rating:	s, areas of	strengths, developme	nt areas, were discussed	d with me.		
ſ	Name and Signature of Employee				Date		
ACKNOWLEDGEMENT RECEIVE	ED BY HRAD:	Rated	by:		Reviewed by:	Approved by:	
Received by:			Name & Signature (of Immediate Superior	Name & Signature of Next Immediate Superior	PRESIDENT	
Date:		Date:			Date:	Date:	
REMARKS:		COMM	IENTS OF IMMEDIATI	E SUPERIOR:			